

FOR IMMEDIATE RELEASE

Capital Crossings

OAo Investments and FundaPartner enter a strategic partnership on deal origination and access to capital across Africa, beginning with Ghana.

JOHANNESBURG and ACCRA, 16 October 2026. Accra is home to the Secretariat of the African Continental Free Trade Area (AfCFTA), the agreement through which African Union member states are working towards a single continental market for goods and services. Trade rules are one part of that work; the capital that allows businesses to grow, merge and expand across borders is another.

OAo Investments, the Johannesburg-based stewardship-led private equity and venture capital institution, has entered a strategic partnership with FundaPartner Ltd, an Accra-based structured finance and capital advisory firm. Formalised in October by Zamokuhle Aja-Okorie, CEO of OAo Investments, and Mrs Matilda Abena Otoo, CEO of FundaPartner, the partnership sets out how the two will identify, introduce and explore investment, acquisition and funding opportunities across Africa.

Ghana comes first. Through the partnership, FundaPartner may introduce businesses, projects and entrepreneurs seeking equity, growth or acquisition capital, as well as those that need loans, project finance, structured debt or trade finance. OAo assesses each opportunity against its investment mandate and criteria, and carries out its own due diligence on any it chooses to take forward.

'Across the continent there are well-run businesses that are ready to grow and still struggle to reach the right capital,' says Aja-Okorie. 'FundaPartner knows the Ghanaian market and its founders well. This agreement gives us a disciplined way to meet those businesses, assess them properly and back the ones we can steward well.'

FundaPartner works across trade finance, debt, equity and blended finance, from deal structuring through to financial close, in sectors that include infrastructure, renewable energy, agribusiness, manufacturing, and logistics and transport.

For many African businesses, the real challenge isn't just finding money—it's finding an investor with the patience to let them build," says Ms. Otoo. "Through this partnership, FundaPartner pairs our local structuring expertise with OAo's patient, long-term capital. Together, we can introduce Ghanaian businesses to flexible funding and strategic stewardship designed for sustainable growth, not quick exits. For businesses in Ghana that are ready to grow, the partnership offers a direct introduction to a South African investor that can consider equity, growth and acquisition capital alongside debt and structured finance. Where OAo invests, its capital comes with operating support and governance strengthening, built around its growth framework: Stabilise, Solve, Reset, Grow. For OAo, it widens the pipeline of opportunities it can assess beyond South Africa, with a partner that knows the local market and its founders.

The partnership is rooted in OAo's purpose: to serve, inspire and transform vast lives. It serves founders who have built viable businesses and have not yet found the right capital partner, by giving them a credible route to investment and the operating support that comes with it. It inspires by

showing what disciplined, well-governed growth looks like when African capital backs African enterprise across borders. And it aims to transform lives at scale, because every business that grows sustainably supports the employees, suppliers, families and communities that depend on it. Embargoed. Not for publication until approved in writing by both parties.

It is also an expression of Kwanda, the isiZulu word for growth and the philosophy behind OAo's approach to investment. Kwanda asks that growth be dignified, inclusive and sustainable: dignified in treating founders as partners in their own businesses, inclusive in widening who can reach institutional capital, and sustainable in building enterprises that create and keep jobs, strengthen their governance and become ready for larger pools of capital. The partnership carries that philosophy beyond South Africa, beginning with Ghana.

'Capital is entrusted to us,' says Aja-Okorie. 'Every introduction will go through the same rigour we apply at home, because the businesses we back, and the people who depend on them, deserve that care.'

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About OAo Investments

OAo Investments (One Africa Odyssey) is a South African stewardship-led private equity and venture capital institution based in Johannesburg. Guided by the principle that capital is entrusted, not owned, OAo backs and builds businesses with a commitment to growth that is dignified, inclusive and sustainable, in service of its purpose: serving, inspiring and transforming vast lives. Where Capital Meets Character.

About FundaPartner

FundaPartner Ltd is an Accra-based financial advisory firm that takes the complexity out of raising business capital. Serving mid-sized and growing companies across sub-Saharan Africa, FundaPartner designs practical funding solutions—including bank debt, equity investment, and trade finance—and manages the transaction all the way through to cash in the bank. For more information, visit www.fundapartner.com.

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